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Journalist & Writer



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**Roanoke County** 

Roanoke City

GAUNTLET

VIRGINIA'S LARGEST

**BUSINESS PROGRAM AND COMPETITION** 

5th Annual Awards Ceremony

IN THE ALLEGHANY HIGHLANDS, BOTETOURT COUNTY, ROANOKE CITY,

ROANOKE COUNTY, SALEM, AND THE TOWN OF VINTON

Alleghany Highlands

**Botetourt County** 

### **Award Ceremony Agenda**

Welcome and Recognition Annette Patterson

Small Business Impact Becky Freemal

#### **Special Remarks**

State Farm, Lead Sponsor

WFXR, Lead Sponsor

Alleghany Highlands Economic Development

Botetourt County Economic Development

City of Roanoke Economic Development

Roanoke County Economic Development

Town of Vinton Economic Development

Brent Hershey

Kathlynn Stone

Marla Akridge

Ken McFadyen

Aisha Johnson

Jay Brenchick

Pete Peters

#### **Entrepreneurial Reflections**

Awards Becky Freemal

**Special thanks to our Lead Sponsors!** 







#### **Audience Choice Award!**

Support small business development! \$5.00 for 3 chips 50% to winner & 50% to program







**Verz Trucking Company:** Vernz Trucking Company setting the stage for success by redefining the road, offering world class customer deliveries with small town customer care with a smile.



Why Knot Boat with Us: We provide a stress free, worry free full service boat charter on Smith Mountain Lake that allows our guests to sit back and relax and enjoy the smiles and memories being made. We also provide excellent and unique client appreciation and team building opportunities for local businesses.

## Congratulations to the Class of 2019!













The VR Center: With the increasing demand of Esport gaming, we want to open a larger location to be the premier gaming center in SW Virginia. The esports industry is expected to eclipse \$1 billion by 2020, and global viewership, already approaches 500 million people annually. We have a scoring algorithm that put players in front of thousands of colleges recruiters, pro scouts, and teams seeking players to hopefully join the ranks of professional esports stars.





Thrive by Heart: As your soul to goal guide, I empower you to prioritize your life based on what matters most to you so you can experience more passion and purpose. By aligning your heart, head and hands, you can live authentically and bring who you are to all you do. I help you release past limiting beliefs so you can make conscious choices today to create the future you desire. Workshops and individual mentoring are designed to support you in creating a life you love.



**Tom's Cables**: We provide custom audio cables for discontinued and current home audio systems. Whether you broke it, lost it, or just need it longer we are here to help.



Valley Cryotherapy: Do you know someone who is an athlete looking for an edge or do you know someone who is suffering from chronic pain? If so, then let me tell you about a new and unique service now available in Roanoke. Whole Body Cryotherapy exposes the body to -220 degrees for three minutes. This produces a decrease in pain and inflammation while increasing the metabolism and releasing endorphins. The release of endorphins produces a feeling of well-being.

Dear Friends,

Welcome to the 5th Annual Gauntlet Award Ceremony! The Gauntlet, a community development project by The Advancement Foundation, began five years ago with 15 entrepreneurs. Our strategy focused on building an entrepreneurial community and included a handful of mentors and \$12,000 cash and in-kind prizes. It's hard to believe just five years later we welcomed 122 entrepreneurs across the City of Roanoke, Roanoke County, Botetourt County, and the Alleghany Highlands, engaged over 200 mentors, and will award over \$250,000 in cash and in-kind prizes!

The program has been recognized as the most effective business and community development program across the region and state. In fact, the Gauntlet has served as the region's largest coordinated collaboration in support of entrepreneurial development. Over 30 resource agencies across the region, including three county and nine town and city governments, five institutions of higher education, four chambers, four economic development offices, SBDC, SCORE, and more than 100 corporations join forces to execute the Gauntlet program.

In the last five years the Gauntlet has awarded over \$600,000 cash and in-kind prizes, developed three business incubation centers, coordinated \$200,000 in AmeriCorps State resources, secured \$215,000 in grant funding, developed community resource funds of nearly \$500,000 in loans and grant money for small business development, and leveraged mentor expertise valued at \$250,000. The total value to our region is \$2,219,000 for business development. Over 500 entrepreneurs have participated in the Gauntlet and other Advancement Foundation programs.

This year The Advancement Foundation has added a program track for high growth companies and established the Innovation Mill, which targets potential new high growth companies. These companies have the potential for 20% growth per year, create high wage jobs of \$42,000, and derive 50% of revenues from outside the region.

In addition, the Gauntlet actively engages higher education through classroom programming and micro internships. The Advancement Foundation will launch the Business Innovation Marketplace in the coming weeks, which will provide a forum for budding entrepreneurs to engage students' assistance in innovation and project-based learning.

It has been our sincere privilege to lead this expansive regional collaboration. We are grateful for all of your support over the years and hope that you will continue to contribute your time, talent, and treasure to this important endeavor.

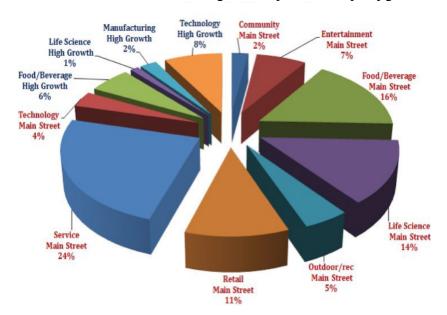
Blessings,

Annette Patterson

Annette Patterson, President
The Advancement Foundation



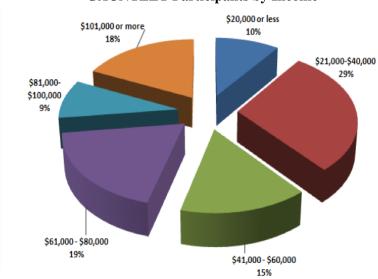
#### **GAUNTLET Participants by Industry Type**



#### **GAUNTLET Participants by Age**

# Age 18-24 6% Age 50+ 25% Age 35-49 46%

#### **GAUNTLET Participants by Income**





Orientation at the Vinton War Memorial



Class at the Humble HIVE

"The Gauntlet was an eye-opening discovery into the business network within the Roanoke Region."

- Heather Jackson, Gauntlet 2019 Grad





**Tea Total**: Tea Total seeks to promote health, vitality, and community while raising revelry around terrific teas and topnotch toasts. We will be serving crafty tea mocktails and other snazzy tea oriented beverages alongside wholesome toasts. So much of socialization and celebration is centered around alcohol, Tea Total will provide our community a healthy and vitalizing alternative.





**The Foundry**: We champion two simple and important ideas. First, all people deserve the opportunity to grow into healthy, independent, and engaged citizens. Second, collaboratively we all have the responsibility to ensure that opportunity prevails.



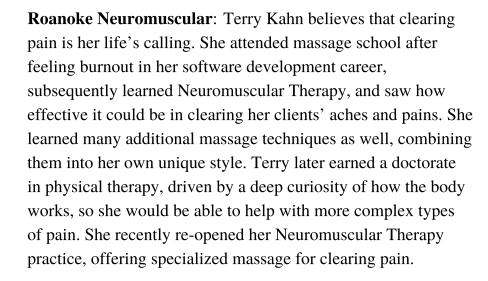
**The Harvest Collective**: The Harvest Collective is a food scrap collection and compost creation business helping farmers to boost organic fertility and families to create local ecological resources.



**The Salad Factory**: Hi! My Name is Michelle Barklow. When my family moved to Virginia from Florida we noticed a lack of healthy options. We wanted to fill that gap by bringing healthy choices and great flavors together. So we opened The Salad Factory.









**Roanoke Rags:** Roanoke Rags is a slow fashion company reinventing denim, an American favorite. Denim Jackets are inspired by Art Deco, and specially handcrafted from premium denim. The company offers a line of women's jackets, made here in the Blue Ridge. These are not your boyfriend jackets and complement the average woman's figure — Size 12+. They also have unique embellishments. Bespoke jackets can be ordered in hemp denim. Other products are anticipated in the future.





**RollerSk8r.com**: Roller skating rinks attract 33 million visitors each year, and until now, recreational skaters have not had a consumer interest magazine/website that offers practical advice, features accomplished skaters, and showcases the latest equipment — Introducing RollerSk8r.com. Advertisers can now reach their core consumer directly.



**Sonny Side Cafe**: Sonny Side Café is a foodservice operation that aims to serve people and other restaurants quality food at competitive pricing. We strive to make everything with passion and attention to detail to create an exceptional product that stands out from its competitors.

## **Meet our Mentors & Faculty!**

and expertise to entrepreneurs.

Thank you to these individuals who share their time		
Marla Akridge	Beth Doughty	Karen Hough
Cornelius Alston-Colbert	Elda Downey	Frank Hough
Katherine Elamm Anderson	Tina Dressler	Jeannette Houghton
Drew Arney	Andrew Dreszer	John Hunter
Mott Atherholt	Kimberly Eakin	Cameron Hutto
Martha Atherholt	Dean East	Pamela Irvine
Linda Bailey	Jennifer Eddy	Douglas Jackson
Steve Baker	Peter Edwards	Cortland James
Tonya Baker	Glenda Edwards-Goh	Lois James
Elaine Bays-Murphy	Kaila Elam	Eli Jamison
Robert Benninger	James Eller	Gail Johnson
Laxman Bhandari	Amanda Ellinger	Sarabeth Jones Jones
Judy Bibb	Jen Feazelle	Wendy Jones
Cody Blankenship	Jessica Fintel	Ernest Juial
Bradley Bommarito	Wayne Flippen	Greg Keene
Brad Boothe	Shannon Fogus	Johnathan Kelly
Arleen Boyd	Carmen Forman	Tom Kennedy
Mary Beth Boyes	Amanda Forrester	Bridgett Kidd
Jay Brenchik	Allen Foster	Lynn Kirby
Eric Bucey	Lynda Foster	Tom Kirby
Levi Buck	Patrick Franco	Carl Knoblock
Darlene Burchum	John Franson	Simone Knowles
Jodi Burgess	Becky Freemal	Bill Kyle
John Burrows	James "Tucker" Frye	Ryan LaFountain
Jeremy Butterfield	Michael Fultz	River Laker
Antwyne Calloway	Suzanne Gandy	Ken Lanford
John Carlin	Beth Garrett	Gary Larrowe
Sam Carpenter	Laura Godfrey	Chris Lawrence
Megan Carter	Adam Goetz	Mary Beth Layman
Jessica Catley	Diane Gracia	Dawn LeMone
Amanda Christiansen	Keisha Graziadei-Shup	Ariel Lev
Shelia Clark	Kelly Green	Angie Lewis
Clarisa Clarke	Bradley Greenway	Bob Lewis
Bob Clement	Marie Greer	Paul Linkenhoker
Anthony Cline	Marie Greer	Ray Lipes
Siobhan Cline	Janice Gregory	Jill Loope
Rosa Concha Lopez	Lary Hall	Susan Lovelady
Katie Conner	Teresa Hammond	Greg Madsen
Dan Coy	Michael Hanger	Marcia Major
Todd Creasy	Bruce Harrison	Andre Majors
David Crosier	Milan Hayward	Pat Malone
Andrew Crotts	Mark Henderson	Caleb Mann
Debbie Custer	Teffany Henderson	Denise Mann
Steve Dalton	Chris Henson	Cameka Manns
Allyson Davoll Cartwright	Brent Hershey	Todd Marcum
Nathan Day	Michelle Hillis	Pam Martin
Donald Deeds	Melinda Hinkle	Joseph Martin
Dawn Dehart	Jan Hobbs	Steve Martin
Jimmy Delgato	Matthew Hogan	Bruce Mayer
Camia Dialari	Waltan Hagla	Jamia MaDrida

Walter Hogle

**Grant Holmes** 

Martha Hooker

Jamie McBride

Mark McCaskill

Terri McClung

Roger Scott

Carrie Dickey

Megan Dillon

Jim Dillon

Crystal McDonald Tammy Scruggs Jim Sexton Ken McFadyen Brenda McGuire Michael Shelton Tom Sibold Andrew Milauskas Anne Millehan Pranav Singh Tamara Mills Regina Sink Jamal Milner Steven Smith Gene Moranno Stuart Smith Rantonia Morgan John Smith Jerry Smith Casey Morgan Lisa Morman Matthew Snare Jill Morris Cindy Snider Josh Morris Lisa Soltis Leo Mulcahy Jordan Sorensen Bob Mullen Jules Sowder Stephen Niamke Joe Sprangel Clay Nichols Caroline Stanfill Dr. Alice Obenchain Eric Stelter **Brad Stephens** Ashley Overbay Joy Parrish Janine Summer Kat Pascal Stone Tony Pearman Wayne Strickland John Summerbell Kevin Persinger JD Sutphin Jason Peters Peter Peters Howard Swank Bill Philips Lindsey Swank Linden Pinnock Lynn Swann Dr. David Points Dawn Talty John Powell Tom Tanner Sandra Pratt Aaron Taylor Dan Presley Barry Thompson Leo Priddy Deborah Thompson Dave Prosser Bryan Thompson John Rainone David Tickner Sam Rasoul Philip Tompkins Sandy Ratliff Juan Torres Kevin Reeder Richard Turner Jerel Rhodes Rob Turner Taylor Ricota Dale Turner Randy Riggins Jason Turner David Robertson Doloris Vest Jeff Robertson Franklin Wagner Joe Rogers Joyce Waugh Chuck Rogol Charles Whiting Susan Rollinson Paula Williams Jeff Rorer Brian Wilson Barry Russell Bill Wilson Sheri Winesett Rob Ruthenburg Ralph Sass Melissa Woodson Joe Scales Deborah Yancey **Chad Scott** Mary Beth Zirkles

## Meet the 2019

# **GAUNTLET Entrepreneurs!**

Maria Aguirre Laureen Allen Marian Alverez Stephen Ambruzs Lauren-Lee Askew **Austin Bailey** Michelle Barklow Michael Barroso Jasmine Beane Elizabeth Bell Morgan Blankenship Grace Boardwine Mary Ann Brenchick Kelsey Bryant **Preston Bryant** Jimmy Bryant Christian Bunch Andrew Burchfield Michael Burnette Sara Caldwell Kyle Campbell Beth Campos Ozzy Campos Mike Chittum Philip Clements Melissa Clements Jeff Collignon Jim Collins Caleb Coulter **Donald Curry** Kevin Daly

Adam Daniel LaVern Dillard Todd Dillon Xavier Duckett Sabrina East Belinda Edwards Jonathan Ellinger Veronica Faz Diane Fenton Stephen Fenton Christian Ferri Todd Flood Bric Friesland Lisser Friesland Jianzhong Fu Beth Fulp Susan Geary Scott Gibson Luke Girardeau Regina Goforth Mary Gonzales Mark Greer Lance Hale **Brook Hass** Randy Hatch Evan Heaphy Ian Hill

Jessie Hirsh

Rebecca Hobden

Heather Jackson

Hank Howard

Michael Jackson Tina Jackson Emma Jefferies Chloe Johnson Cameron Johnson Terry Kahn Wayne Lamb Jessi Larrison Melinda Leister Elizabeth Leon Yoel Leon Daniel Leon LeeEllen Lowe Teresa Lyons Richard Mansell Leslie Mason Keely Massie Theresa McCoy Lacy Meyer Rebecca Milliner Nicholas Morgan Sara Morris-Marano **Eddie Neutelings** Devin Nicely Michele Nicely Dewey Nowlin **Justin Patton** Gary Pillow

Douglass Pitzer

Steve Redden

Samantha Rackow

Davey Rogner Matthew Silbernagel Judith Sivonda Stephen Sivonda Carolina Smales Jeremy Smelser Tom Smigielski Shaqueena Snyder Debra Squire Harrison Stevens Angela Stewart Melissa Stump Thomas Swanson Cheyenne Sweeney Samantha Taylor **Aaron Taylor** Dan Telehey Tyler Terry Timothy Tingler **Guadalupe Torres** Marina Trejo-Perez Eric Tyree Laura Wade Dave Walsh Homer Warren Ashley White Lana White Rob Winfield

Jonathan Young





**PERSUNALITY**: It is well known that substance abuse (including the use of pain medications like Opioids) is a growing public health epidemic. I am Carolina Smales, a chemical engineer and the founder of PERSUNALITY, a company that offers innovative solutions. We are developing a fun and interactive game to empower children to avoid risky behaviors. Our game JOI Neuron uses science, art and technology to create a forever-lasting memory that will encourage better decisions in the future and save many lives.





**Queen's Vegan Cafe:** We are catering company that specializes in delicious vegan cuisine and bringing L.Y.F.! Love Youth & Flavor! Vegan made with Love and a lil soul. No Soy or GMOs! I provide the flavor!



Quest Knight Enterprises: QKE provides unmanned systems services and products using an adjustable, plug and play, open integrated enterprise architecture framework featuring latest proven technology for data planning, collection, processing ,analysis, exploitation and dissemination of data featuring a variety of end products supporting smart decision making.



**Revival Clothing**: We provide Virginia with original clothing and apparel for anyone who believes in hard work, faith, family and believing that no matter what obstacles you've faced in your life you can have a Revival in your life and we're here to help.



Mike and Mo's: We are Mike and Mo's, a future restaurant and entertainment venue in Salem, VA. We are providing a family friendly, low cost entertainment venue that specializes in atmosphere and relationship. Our mission is to help consumers put down their phones and enjoy quality, entertaining time together to foster relationships within their personal lives and community while socializing and making lasting connections. Our core focus is unique entertainment and a variety of options!





Academics Accelerated: At Academics Accelerated we end the worries about getting good grades and getting into the best colleges. We provide a personalized learning program that accelerates the competency level of every individual to ensure they are performing at their grade level and beyond. We know that by focusing data on the behaviors of learning, on intervention strategies and on reinforcement, the advancement in a learners skills can be increased by 1-2 years in only 8 weeks of instruction. Let us help your child in reading, math, logic, penmanship, college prep and more.



10bile Unit Massage

Mobile Unit Massage: Ever wish you could be like a computer? "Reboot" at the end of a long day? You'd like to get a massage, but don't have the time, transportation, or effort to spend on getting to a parlor. With Mobile Unit Massage, those worries will no longer be an issue. With one quick call, you can set up an appointment, and the massage will come to you! Mobile Unit Massage offers a relaxed, stress free environment that you can walk into without worry about the state of your home or the standard "business" atmosphere.





Advanced Racking: Advanced Racking is a young company well positioned to take advantage of the continued growth of the solar industry. The company has been contract manufacturing mounting systems for Photovoltaics (solar) for the past 4 years. The main strategic objective in 2019 is to launch a Mexican entity to manufacture, increase our steel capabilities through a partnership, and accelerate penetration of the fast-growing Latin American market.



**Olde Town Diner:** Restaurant serving quality, fresh southern food where there are no strangers only friends who've not yet met.





Art Squared: Art Squared provides the only rentable work and retail space for artists in the city of Covington. Giving the community an opportunity to connect with, learn from, and support local creators as well as drawing people into the downtown area. Cultivating and maintaining an atmosphere of creativity to help artists stay inspired and motivated. Art Squared values every ounce of passion it sees in our community and strives to help each ounce thrive! Our main goal is to become "the HUB" for interactive and proactive arts in our community.



Outdoor Empowerment Coalition: At Outdoor ECo, it is our mission to facilitate equity and accessibility in the outdoors by providing leadership training and field support to leaders of underserved populations, offering low or no-cost educational classes and workshop opportunities, and empowering the community through service-learning and stewardship events. Outdoor ECo is committed to addressing barriers that prevent access in order to diversify participation in outdoor recreation and serve communities across the Greater Roanoke Valley.



Blink Optometry: Do you ever dread getting your eyes examined due to uncomfortable procedures? Approach your eye exams with a different lens! Blink Optometry has been created with your comfort and time in mind. At Blink Optometry, you will be examined by Dr. Stewart who has been acknowledged for "Best Bedside Manner" several times in the Roanoke Valley. The latest technology in eye care will make your eye exam comfortable and more efficient.





Blue Gate Films: Blue Gate Films is a cinematic film production company that educates, motivates and inspires audiences of all kinds. From feature and short films to youtube content and documentaries Blue Gate Films creates visual experiences. Along with providing authentic creative input we also collaborate with individuals with a vision of there own. The future awaits us, so let us plan to create something that will greatly connect with people many generations from now.



Keely Massie





Blue Ridge Misting Systems: What is the number one negative thought that comes to mind when thinking of a summertime outdoor event? THE HEAT! Blue Ridge Misting Systems provides a wide variety of services that help mitigate the effects of the heat and make your summertime event more enjoyable. We offer cooling mist systems for both sale and rental. We can offer trailers, individual fan units, patio misting installations and permanent structures for venues that need the service regularly. Feel free to e-mail us BlueRidgeMisting@gmail.com

**BoCo CARES:** BoCo CARES is a wellness cooperative serving those working and residing in Botetourt County,

Virginia. Membership subscribers develop their own art and

music therapy resources while their financial support brings Mental Health First Aid and Suicide Awareness and Prevention

of Botetourt County.

Advocacy to any citizen at-need for support. Our association is formed of large sponsors, small-business owners, and residents





La Michoacana: Everybody has been in an ice cream parlor or ice cream shop before. But tell me, who of you have been to a paleteria? Who knows what a "paleteria" is? My name is Guadalupe Torres, owner of La Michoacana, and we are the first paleteria (that means popsicle shop) here in Roanoke. We count with more than 50 flavors on popsicles including tequila, avocado, cheese and all flavors you can imagine. But that's not all, we have ice cream as well. We have the ice cream flavor called "angel kiss" that only my popsicle shop and 3 other paleterias in the United States and Mexico have.

**Keely Massie Photography:** I am a personal brand photographer who helps entrepreneurs, businesses, and

organizations cultivate connection with their clients and

social media, websites, and other digital platforms and

build trust in their brand.

customers through creating custom, stand-out photos for their

marketing. I use the power of visual storytelling to showcase

their product or service, engage their audience, and ultimately

Loz Analytics: Loz Analytics provides exacting and precise automation solutions that reduce cost and human error, while freeing people up to focus on what they do best – solve problems.





Born Again Custom Woodworks: My name is Wayne Lamb, owner of Born Again Custom Woodworks. Pat Harrison has been and continues to be a needed asset for this business because of his gifts in sales and all of his years of experience. Born Again Custom Woodworks manufactures quality custom made furniture from reclaimed wood and live edge slabs.



Michel's Pizzeria: Located within walking distance of the Omni Homestead Hotel in Hot Springs, Michel's will serve wood fire pizza, calzones, and appetizers. Unique to Michel's is it will be adjoined to Bacova Beer Company, providing those clients with a food option. Michel's will have specials infused with Bacova Beer Company products. Michel's mission is to provide quality food and great customer service in a relaxed atmosphere along with contributing to Bath County business growth and community involvement.





InStead Marketing: As a Consultant with expertise in the areas of Event, Experiential and Sports Marketing, I advise corporations in the process of writing and executing concepts with the intent to further engage employees, consumers, fans or media.





Caffe' Museo, Museum of Antique Coffee Mills: I'm Judith. My husband, Stephen, and I have collected antique coffee grinders for 30 years. With mills dating from 1690 to 1960 we are creating the Caffe' Museo, a Museum of Antique Coffee Mills. Neighbors and visitors to our small town of Clifton Forge are invited to tour the museum and learn about these machines and coffee's place in history, free of charge.



**IVO Limited**: You know that sinking feeling of the "Low Battery" symbol coming up during a phone call. Stopping to charge is the greatest issue today holding back mobile technology for devices such as cellphones, laptops, drones and even electric vehicles. We're the solution!



Celebration Depot: Let's be honest, hosting a party at home can be STRESSFUL! The reality is that most people struggle with finding the perfect place that will entertain and provide the space needed to accommodate their needs. My name is Michele Nicely, founder of Celebration Depot. My passion is to open a gaming and party center for the Alleghany Highlands community. Celebration Depot will be the only gaming room in the area with 6 televisions, a variety of gaming consoles, air hockey, arcade basketball, and much more.





Jasmine Beane, LLC: Jasmine Beane is a Roanoke-based artist with a diverse artistic background including fashion design and photography. Beane received a Bachelor of Science in Studio Art with minor in Design Appreciation (Fashion Emphasis) from Radford University in 2015.





Clean Valley Council: Do you hate seeing used plastic bags stuck in the trees? Cigarette butts being thrown out the window? Clean Valley Council is on a mission to change these behaviors through hands-on education & on-going clean up efforts. Passionate volunteers collected over 74 TONS of trash last year! Our goal is reach educate and inspire those around us to live and work for a sustainable tomorrow.





**JFIT:** JFIT's mission is to provide a functional approach to fitness that is creative, inclusive and empowering for older adults and women. The goal is to redefine strength for older adults and women by taking up exercises that challenge stereotypes about their strength. Ultimately JFIT will strengthen as many minds as possible by teaching that fitness is a byproduct of self-confidence.



**Crooked Road Kombucha**: Crooked Road Kombucha brews fermented tea, known as kombucha, which contains antioxidants and probiotics for a healthy gut that lets everyone lead healthier, happier lives.





**Downshift Outfitters**: Do you remember what it was like to ride a bike for the first time? The adventure, the excitement! Let Downshift Outfitters help you experience that all over again by riding an e-mountain bike along the freshly built trails in Roanoke's Explore Park.







**Dr Auto Spa**: Doesn't it feel great to drive a clean and shiny car? There's just something about that fresh and clean interior smell and that deep-shiny paint that keeps us excited to drive our cars doesn't it! At DrAutoSpa, our motto is, "You like it clean; We like it dirty!" DrAutoSpa offers convenient and affordable auto wash and detailing services to keep your car looking it's best all year long!



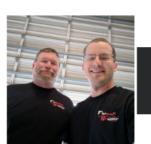


**Dumplestiltskins**: Dumplestiltskins is going to be an industry shaking, game changing food truck experience that builds a community around our eco-conscious laid back style! With our fairytale theme and elevated culinary techniques we will create an all ages, out of this world roadside gourmet experience! Our mission is to provide a low-cost, high-quality, meal in a timely manner. Having a laid back vibe that appeals to many demographics, rooted in our love of good food and good times; we will surpass all of our guest's expectations of what a food truck is.

**East Coast Cannalytics**: East Coast Cannalytics LLC is an analytical testing lab aimed at supporting and ensuring safety in the rapidly growing hemp industry in Virginia and the surrounding regions. The concentration of THC in a sample from a farmer's hemp crop is analyzed to ensure they are below the 0.3% maximum level, as defined in the Federal Farm Bill. Potency levels for CBD and other valuable cannabinoids can be analyzed for farmers and hemp processors to determine the quality and value of their hemp or hemp derived products.









community.

relationship of Fahrenheit-to-Celsius conversion, unknown relationship of a company's stock price with its yesterday's price, and unknown relationship of a process target with its possible causes, etc.; whereas current predictive models can only self-learn a specific process, such as Google AlphaGo plays Go cannot play Chess. **FAVE:** FAVE is on a mission to break barriers, reduce risks. and to enhance safe and valuable inclusive experiences for families impacted by Autism, Alzheimer's, Down Syndrome, or other communication and cognitive impairments (AKA All Abilities). FAVE's Inclusion Advisors provide training,

consultation, and accessible technology solutions to support

businesses, organizations, healthcare, and government agencies

to meet the needs of families who are living in or visiting our

Easy Workings: Easy Workings applies AI-based Advanced

control. EasyWorkings Universal Self-learning Softsensor can

Analytics to assist manufacturers to improve their process

take data from various processes, for example, known

Formable Grabber: My name is Nick Morgan with Formable Grabber. We have developed the first major change in the traditional mechanic's grabber in 61 years as well as the first major change in auto unlocking tools in 21 years. Our patent pending Formable technology has thousands of other uses in industrial applications as well as the home and garage, everyone has a use for our products, you just don't know it yet!





**Honeycomb Grove**: My name's Steve Redden. I have been making mead at home for almost ten years while working as a brewmaster in a microbrewery, on the canning line at a much larger brewery, and as a landscaper and viticulturalist in training at an estate winery and vineyard. The next step in my career development is to create my own meadery that focuses on honeybee conservation through mead production and garden growth. Alleghany County is the perfect place for my distribution efforts and for its incredible scenery; I can't wait to get started!